Sustained sales growth boosts production in July

Key findings

Growth of both new work and output strengthens slightly from June

PMI at two-month high of 52.5

Slight increase in employment

Economic growth in India’s manufacturing industry was sustained in July. Companies scaled up production in response to a quicker upturn in factory orders. This, coupled with optimistic growth projections, underpinned job creation and an uptick in input purchasing.

As has been the case in 2019 so far, the sector continued to register a general lack of inflationary pressures. Both input costs and output charges increased at marginal rates that were broadly negligible in the context of historical survey data.

Rising from 52.1 in June to 52.5 in July, the IHS Markit India Manufacturing Purchasing Managers’ Index® (PMI®) was consistent with a further strengthening in the health of the sector. The latest reading was slightly higher than the average for calendar year 2018 (52.3), but below its long-run trend (53.9).

Consumer goods producers led the upturn in July for the third month in a row, although there was also a stronger improvement in business conditions at intermediate goods makers. The capital goods sub-sector dipped into contraction, with lower sales causing reductions in output and quantities of purchases, while job creation came to a halt.

Aggregate manufacturing production in India increased in July, as has been observed on a monthly basis for two years. The rate of expansion was below its long-run average, but improved from June.

The main factor boosting production was a sustained rise in new work inflows. Despite quickening from June, the pace of expansion was moderate in the context of historical survey data.

New export orders also continued to rise, but here a slowdown in growth was noted. In fact, external sales rose to the least extent since April 2018 as factories took a hit from subdued global trade flows.

Comment

Commenting on the latest survey results, Pollyanna de Lima, Principal Economist at IHS Markit, said:

"Following a slowdown in growth in the opening quarter of fiscal year 2019/2020, some momentum was regained in July. Measures for factory orders, production and employment improved in the latest month, although rates of expansion remained below trend. A similar pattern was evident for business confidence.

"Survey participants linked the uptick in growth to a pick-up in demand, mostly stemming from successful marketing efforts, competitive pricing and favourable public policies. We see from underlying data that the domestic market provided the main impetus to sales growth. International orders increased to the least extent in 15 months as manufacturers started to feel the effects of softer conditions in key destinations for their goods.

"The relatively negligible increases in input costs and output charges, signalled by the PMI survey in July, suggest that we will likely see a further reduction in India’s benchmark interest rate as the RBI continues its effort to support economic growth."
Indian goods producers predict output growth in the year ahead, with optimism boosted by advertising efforts and hopes of a pick-up in demand. The overall level of confidence was at a four-month high.

Ongoing increases in demand, coupled with optimistic growth projections, encouraged companies to loosen the purse strings. Hiring continued in July and additional inputs were purchased. The latter saw a slowdown in growth and the former an acceleration.

July data pointed to mild capacity pressures among goods producers, with outstanding business increasing for the first time in three months despite expanded workforces.

Trends for inventories remained mixed, with growth of stocks of purchases contrasting with a decline in holdings of finished goods. The rise in pre-production stocks stemmed from greater buying activity, while the drawdown of finished goods inventories reflected efforts to fulfill sales.

Input costs increased slightly in July as higher prices for steel, chemicals, cotton and freight were partly offset by lower charges for base oil, copper and plastics. The overall rate of inflation was at a three-month low and well below its long-run average. Output charges rose marginally in July, following reductions in each of the two previous months.

**Contact**

Pollyanna de Lima  
Principal Economist  
IHS Markit  
T: +44 1491 461 075  
pollyanna.delima@ihsmarkit.com

Bernard Aw  
Principal Economist  
IHS Markit  
T: +65 6922 4226  
bernard.aw@ihsmarkit.com

Joanna Vickers  
Corporate Communications  
IHS Markit  
T: +44-207-260-2234  
joanna.vickers@ihsmarkit.com

**Methodology**

The IHS Markit India Manufacturing PMI® is compiled by IHS Markit from responses to monthly questionnaires sent to purchasing managers in a panel of around 400 manufacturers. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP. Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of ‘higher’ responses and half the percentage of ‘unchanged’ responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers’ Index® (PMI). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers’ Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers’ Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

July 2019 data were collected 12-25 July 2019.

For further information on the PMI survey methodology, please contact economics@ihsmarkit.com.

**Disclaimer**

The intellectual property rights to the data provided herein are owned by or licensed to IHS Markit. Any unauthorised use, including but not limited to copying, distributing, transmitting or otherwise of any data appearing is not permitted without IHS Markit’s prior consent. IHS Markit shall not have any liability, duty or obligation for or relating to the content or information (“Data”) contained herein, any errors, inaccuracies, omissions or delays in the data, or for any actions taken in reliance thereon. In no event shall IHS Markit be liable for any special, incidental, or consequential damages, arising out of the use of the data. Purchasing Managers’ Index® and PMI® are either registered trade marks of Markit Economics Limited or licensed to Markit Economics Limited. IHS Markit is a registered trademark of IHS Markit Ltd. and/or its affiliates.