

# **News Release**

Purchasing Managers' Index® EMBARGOED UNTIL 0101 UK (0001 UTC) May 14 2018

# IHS Markit Scotland PMI®

## Private sector output growth quickens to six-month high

## **Key findings:**

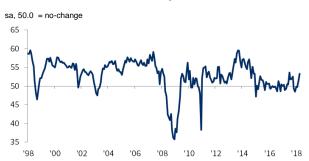
- New business expands at fastest pace since December 2014
- Employment growth quickens
- Business optimism strengthens

Output across the Scottish private sector increased at the fastest pace since October 2017 at the beginning of the second quarter, supported by a solid inflow of new business and stronger gains in employment. Furthermore, greater staff levels reportedly contributed to improved business sentiment and also enabled firms to clear backlogs of work. Survey data also signalled sharper increases in both input costs and output prices.

The seasonally adjusted headline IHS Markit Scotland PMI® - a single-figure measure of the month-on-month change in combined manufacturing and services output - recorded 52.6 in April, up from 50.8 in March to signal the strongest rate of expansion in private sector output in Scotland since October 2017. The latest upturn was a reflection of an improving service sector, as manufacturing production fell for a third straight month.

Private sector new order receipts rose solidly in April and to the greatest extent since December 2014. Stronger demand was primarily linked to new client acquisitions and successful tendering for new work. A broad-based increase in new business was recorded. Service providers observed a noticeably stronger rise in order book volumes than their manufacturing counterparts.

## **Scotland Business Activity Index**



To accommodate greater demand, Scottish private sector businesses recruited additional staff in April. The rate of job creation, albeit only moderate overall, was relatively marked and the fastest in eight months. Furthermore, the acceleration in employment growth was seen across both the services and goods-producing sectors.

In line with greater staffing levels, outstanding business in the Scottish private sector decreased, extending the current sequence of falling backlogs to 40 months. That said, manufacturing and service providing firms observed slower rates of depletion in unfinished work during April.

Operating expenses faced by private sector firms in Scotland rose substantially during the latest survey period. Moreover, the rate of input price inflation quickened to a three-month high. According to anecdotal evidence, food, fuel and labour costs had all increased. Sector level data indicated that manufacturers observed greater cost pressures than service providers.

In order to guard against profit margin erosion, average selling charges were raised during April. Some panellists suggested that robust demand conditions had enabled them to share part of the increased cost burdens with clients. The rate of



output price inflation was the sharpest in 15 months.

Firms retained a firmly positive outlook towards future output in April. New product launches, expansions into new markets and greater employment were cited as reasons to be confident.

#### Comment:

Joe Hayes, Economist at IHS Markit, which compiles the Scotland PMI survey, commented:

"Private sector business activity expanded to the greatest extent since October last year in April, aided by the strongest influx of new work in 40 months. Buoyed by healthier demand conditions, confidence improved to the highest since January.

"To accommodate the gain in workloads, additional staff were hired in April. The rate of job creation was solid, accelerating in both the manufacturing and service sectors. Increased employment also enabled firms to clear backlogs of work and alleviate capacity pressures.

"Margins continued to be squeezed however, with input costs rising sharply and to a faster degree in April. That said, firms shared part of the rise in cost burdens with customers, with output price inflation picking up to a 15-month high."



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#### **Note to Editors:**

The IHS Markit Scotland PMI<sup>®</sup> is compiled by IHS Markit from responses to questionnaires sent to a panel of around 500 private sector manufacturiers and service providers. The sectors covered include manufacturing, consumer (excluding retail), transport, information, communication, finance, insurance, real estate and business services. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable, at the manufacturing and services levels. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Business Activity Index. This is a GDP-weighted average of the Manufacturing Output Index and the Services Business Activity Index. It may be referred to as the 'Scotland PMI' but is not comparable with the headline Manufacturing PMI, which is a weighted average of five manufacturing indices (including the Manufacturing Output Index).

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

April data were collected 12-26 April.

For further information on the PMI survey methodology, please contact economics@ihsmarkit.com.

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